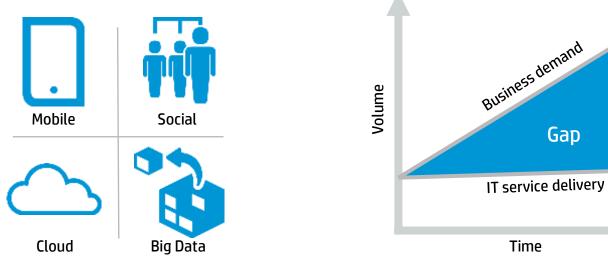
Й Обновленный подход к управлению ИТ-инфраструктурой

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The IT gap Business demand is outpacing IT delivery

Business requirements





Uncovering the root cause with our customers

What we learned



> Every process in the data center is built on 5 common tasks

No IT process is ever done the same way twice

IT tools were built for 'how devices work' versus 'how people work'



Introducing HP OneView

A fresh approach to infrastructure lifecycle management



Tasks accomplished in seconds not minutes

• **Simple**, consumer-inspired user experience dramatically accelerates basic tasks and everyday processes

Processes executed in minutes not hours

• Software-defined management provides **fast** repeatable IT delivery at lower cost with less errors

Projects completed in hours not months

• **Extensible**, programmable platform to optimize your operations and project execution



New Call Center System deployed overnight

HP OneView beta customer example

Old way:

- Install new call recording systems
- 12 data center sites
- Could build only 2 sites at a time.
- Took11 days to deploy 2 sites

HP OneView way:

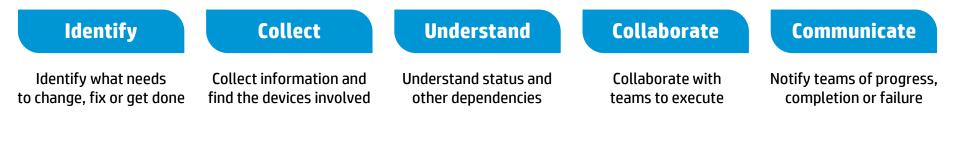
• Built 12 sites in one night.

66 days to **1**



Datacenter processes are built on 5 common tasks

Simplifying these tasks radically accelerates all data center processes





Revolutionary, consumer-inspired user experience

Radically simplify everyday tasks to accelerate every IT process

lo	dentify	+ Collect	+ Understand +	Collaborate +	Communicate
Das	shboard	Smart Search	Map View	Templates	Activity Feed
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Capacity	y and health at	Instantly find	Visualize relationships	Capture	Instantly receive

Basic tasks now take seconds and stay simple at any scale

between devices

best-practices



alerts, messages

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what you want

your fingertips

Software-defined process templates

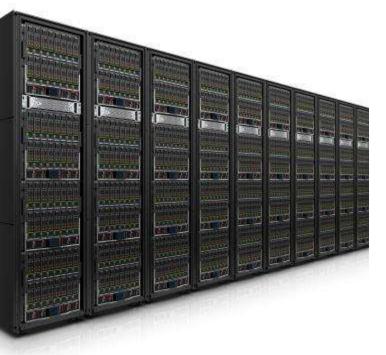
Push-button provisioning and precision to eliminate errors and manual steps

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- Infrastructure, workload, network set, firmware
- Built-in best practices reduces human error
- Repeatedly reduces time to infrastructure
- Role based collaboration makes processes serial
- Delivers compliance and consistency



Dramatically accelerate common processes



Migrate workloads **5**X^{*} faster

Reduce time to change network configs by 98%*

Reduce admin time to configure servers by 83%*



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* As compared to manual operations

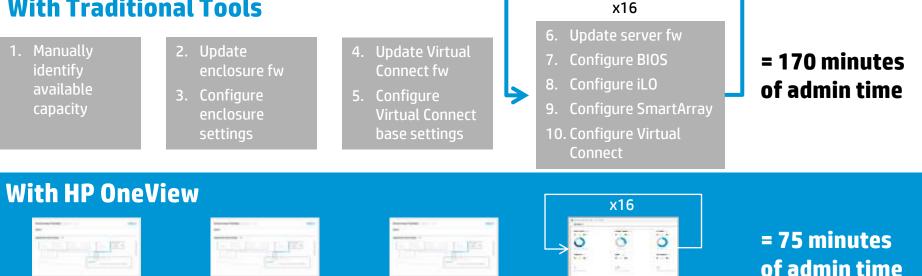
Provision infrastructure > 2x faster

Deploying infrastructure for an ESX cluster

With Traditional Tools

1. Configure

network sets



3. Configure Cl

template

4. Identify available capacity and

provision server via template

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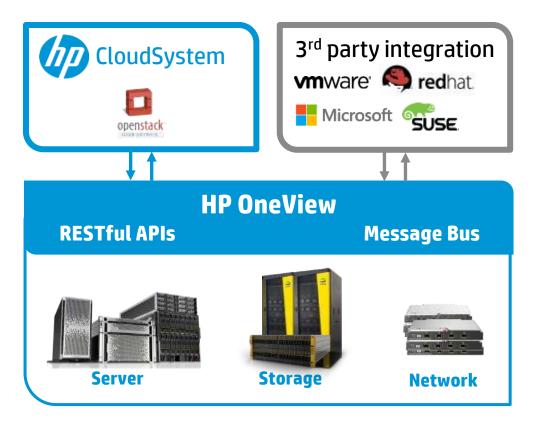
2. Configure

enclosure group

*Source: HP testing, based on 640 servers and 60 profiles



Extensible, programmable management platform



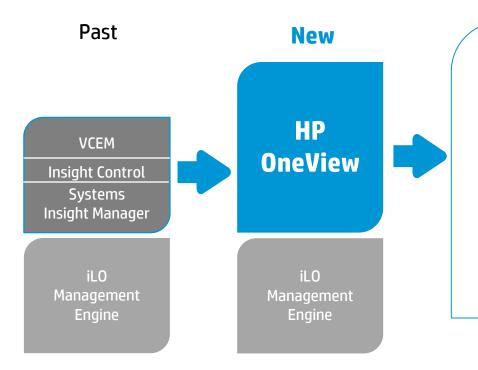
4 API commands, infinite possibilities

- APIs built with modern RESTful interfaces the language of the web
- Automate any step or process, integrate with any device or tool
- Program processes to run in parallel to drastically reduce project times
- UI is built on the same API's, anything done through the UI can be done via API



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A fresh approach to infrastructure lifecycle management



• Simple Consumer-inspired user experience

• Fast Software-defined process templates

• Extensible Programmable platform



HP OneView licensing

Instant-on licensing

- 60-day trial use period
- No trial licenses required

Factory-embedded licenses

- Touch-free licensing process
- Automated registration
- Available on factory-integrated SKUs only

Enterprise license key

- AKA license available
- Simplifies purchase



Breakthrough simplicity!



How to Buy

Best Value

Best value for HP OneView 1.0 when bundled with hardware



Offering		List Price \$USD
One standalone software license	.	\$1249 / license
One software license bundled with a ProLiant DL server (CTO)		\$799 / license
16 software licenses bundled with a BladeSystem enclosure (CTO)		\$999 / license

- HP OneView is licensed 'per physical server'
- 60-day free trial use is provided to connected systems by the HP OneView management appliance
- Management appliance available via free download or via DVD media kit

www.hp.com/go/oneview

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HP OneView Upgrade





HP OneView Services

BUILD

- HP OneView Startup Service
 - basic installation & configuration
- HP OneView Integration Service
 - basic installation plus data migration from existing HP SW tools

OPERATE

- Licenses include 3-years SW technical support, SW updates, and web-based Education – 4-year & 5-year support extension options
- Proactive Care
 - comprehensive HW & SW proactive advice
 - enhanced call management from technical experts
- HP Education Instructor-led classes and Web-based training

PLAN

Converged management strategic planning - coming soon BUILD Smooth and faster deployment **OPERATE** 3-years technical support and updates included



A fresh approach to infrastructure lifecycle management



Simple: Consumer-inspired user experience

- Everyday tasks in seconds
- 4 steps compared to 480 to troubleshoot a network

Fast: Software-defined process templates

- Push-button precision, consistency, reliability
- >2x faster ESX cluster deployment

Extensible: Programmable platform

- 4 commands, infinite possibilities
- HP OneView beta customer: Project accelerated from 66 days to 1



References for more information

HP OneView product page

HP OneView product documentation (i.e. Support Matrix) HP OneView Services

HP OneView – Software Depot (Free Download)

This 'Download' URL is for downloading the full install of the current version

HP OneView Product Updates

- The HP OneView User Interface references this page with a hyperlink.
- This URL allows you to check for any updates (patches) to the current version.

HP OneView EULA

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HP Infrastructure Management 'Hub' webpage

Both URLs link to HP OneView product page

HP OneView Community (enterprise business community)

http://www.hp.com/go/oneview/ http://www.hp.com/go/oneview/docs www.hp.com/services/oneviewservices www.hp.com/go/oneview/download

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Вопросы? > NiKy@hp.com



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